# **Online Restaurant Delivery** Guide to Getting Started



#### Step 1: Choose a delivery partner



Will you deliver yourself?

- Are enough riders available?
- ☐ Will you serve in limited radius?



Will the partner deliver for you? up to 35% commission

Examples

cheet 👺 y=







#### Step 2: Register your restaurant

- ☐ Business ID/Tax documentation
- ☐ Logo
- □ Banking info
- □ Proof of Address

#### Step 3: Upload your menu



## Dish Images

best sellers looking their best! (OR images provided by partner)



### **Menu Categories**

e.g. Burgers, Healthy, Sandwiches, Pasta, Desserts...



### **Meal Deals**

design meals around top sellers at better value than the items individually



## Extras to upsell

sauces, drinks, desserts... popular brands like Knorr, Lipton work well.

>> Check Digital Marketing tips at UFS.com to learn how to promote your dishes! <<

#### Step 4: Prepare for delivery



Reliable internet



Logged in to delivery partner tablet/POS



Delivery food containers & bags



Test your top sellers in the containers you will use for the average wait time. Adjust ingredients or containers to ensure appeal.

- (†) Designated pick up area for delivery collection
  - Have the order ready when delivery arrives. Speed is an important factor to customers! Review pre-time for top sellers and reduce
- Be ready for extra volume on weekends

>> Check **UFS.com** for food hacks to **keep your dishes looking fresh!** <<

#### Step 5: Promote delivery!

- ✓ Inform your guests with signage in and outside your restaurant
- ✓ Inform your followers in social media
- ✓ Communicate your hygiene practices to reassure quests on food safety
- Monitor online reviews and respond. Regularly identify areas for improvement
- ✓ Put cards in the bag to ask for customer feedback
- ✓ Good service levels boost your ranking on the delivery platform!









